

Tech Transfer Summit

Paris, France
6-7 October 2008
at EuroBio 2008



PROGRAMME – TECH TRANSFER SUMMIT 2008

Day 1 – Oct. 6

08:00 - 09:00 **Registration & Coffee**

09:00 - 09:10

Welcome Remarks & Opening,
Christian Suojanen, Secretary General, European Federation of Biotechnology, & **Morris S Berrie**, Managing Director, Tech Investor Ltd.

09:10 - 10:00

Keynote Presentation:
Richard Rodriguez, Director, Division of Technology Development & Transfer, Office of Tech Transfer, National Institutes of Health (NIH), USA

10:00 - 10:30 **Coffee Break**

10:30 – 11:25

Creating Value: Ensuring the use of world-class innovative science.

Moderator: **Christian Suojanen**, Secretary General, European Federation of Biotechnology

Boo Edgar, GIBBS Director, CEO, CIP Professional Services, Sweden

Richard Rodriguez, Director, Division of Technology Development & Transfer, Office of Tech Transfer, National Institutes of Health (NIH), USA

Brian Clark, Vice President, European Federation of Biotechnology, Denmark

Fred Reinhart, Associate Vice President, Research and Technology Commercialization Wayne State University and Vice President, Finance, AUTM, US

Elena Lurie-Luke, Director, Bioscience Business Development, Procter & Gamble

11:30 – 12:25

IP & Patenting the innovation: best practices on limited budgets

Moderator: **Diana Romza-Kutz**, Partner, Chair of Life Sciences, Neil Gerber Eisenberg LLP, USA

Prabuddha Ganguli, CEO, Vision IPR, Innovation Advisor to the Government of India, India

Valerie Frankard, Technology Management Coordinator/Intellectual Property Officer, CropDesign BASF, Belgium

Lee C. Heiman, Senior Patent Attorney, The Nath Law Group, USA

Beat Mollet, Intellectual Property Coordinator, Nestle, Switzerland

12:30 - 14:00 **Lunch**

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Day 1 – Oct. 6, *continued*

14:00 – 14:55

What does industry want from a licensing deal versus what public sector labs seek: What is the real disconnect & how can it be overcome?

*Moderator: **Morris S Berrie**, Managing Director, Tech Investor Ltd.*

***Fred Reinhart**, Associate Vice President, Research and Technology Commercialization Wayne State University and Vice President, Finance, AUTM, USA*

***Mike May**, Director, Business Development, IPBO, Belgium
Lee C. Heiman, Senior Patent Attorney, The Nath Law Group, USA*

***Frank Kalkbrenner**, Vice President of R&D Licensing, Boehringer-Ingelheim*

***Richard Seabrook**, Head Business Development, Technology Transfer, Wellcome Trust, UK*

***Manfred Horst**, Director, Licensing & External Research Europe, Merck, France*

15:00 – 15:55

Early stage development of technology at universities & research institutes.

*Moderator: **Morris Berrie**, Managing Director, Tech Investor Ltd.*

***Claes Post**, CEO, Karolinska Institutet Innovations AB, Sweden*

***Anne Lane**, Director, Tech Transfer Office, University College London, UK*

***Alasdair Street**, Business Development Manager, Research and Enterprise, University of Glasgow, Scotland*

***Catherine Prescott**, Director, Biolatris, UK*

16:00 - 16:30

Coffee Break

16:30 – 17:25

Asset Management at the Tech Transfer stage: What does it mean? What assets are needed in setting up or expanding a technology transfer operation? Exactly what do you want to accomplish, who needs to be involved in the process and what is required to entice potential collaborators / partners to "play"?

*Moderator: **Morris Berrie**, Managing Director, Tech Investor Ltd.*

***Werner Wolf**, Science & Technology Advisor & Special Partner, TVM, Germany*

***Nick Rogers**, CEO, Ipso Ventures, UK*

***Diana Romza-Kutz**, Partner, Chair of Life Sciences, Neil Gerber Eisenberg LLP, USA*

***Tony Sedgwick**, CEO, Novacta, UK*

***Gary Howes**, Partner, Life Science, Fasken Martineau LLP*

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Day 1 – Oct. 6, *continued*

17:30 – 18:25

Industry: building bridges between innovation and commercial products

Moderator: Gary Howes, Partner, Life Sciences, Fasken Martineau LLP, UK

David Russell, Biotechnology Prospecting & Collaborations, Leader, Monsanto, UK

Ruth Keir, Executive Director, Worldwide Business Development, Pfizer, UK

Federico Bilotti, Head of Innovations Endosurgery, Johnson & Johnson, Italy

Alain Maiore Managing Partner, Ventech, France

Elena Lurie-Luke, Director, Bioscience Business Development, Procter & Gamble, UK

18:30

Close

19:00

Evening Reception

Day 2 – Oct. 7,

09:00 – 09:20

Registration & Coffee

09:20 – 09:30

Opening remarks

09:30 – 10:25

Keynote Presentation:

Richard Seabrook, Head Business Development, Technology Transfer, Wellcome Trust, UK

10:30 – 11:25

Licensing developments – ensuring that the deal is understood and well-managed from the start

Moderator: Werner Wolf, Senior Science & Technology Advisor & Special Partner, TVM, Germany

David Russell, Biotechnology Prospecting & Collaborations, Leader, Monsanto, UK

Tony Sedgwick, CEO, Novacta, Babraham Research Institute, UK

Manfred Horst, Director, Licensing & External Research Europe, Merck, France

Gary Howes, Partner, Life Science, Fasken Martineau LLP, UK

11:30 – 12:00

Coffee Break

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Day 2 – Oct. 7, *continued*

12:00 – 12:55

Economic Development: Looking deeper into Tech Transfer models from the Indian sub-continent and the USA, with perspectives from the Far East

Moderator: Christian Suojanen, Secretary General, European Federation of Biotechnology

Prabuddha Ganguli, CEO, Vision IPR, Innovation Advisor to the Government of India, India

Richard Rodriguez, Director, Division of Technology Development & Transfer, Office of Tech Transfer, National Institutes of Health (NIH), USA

Mike May, Director, Business Development, IPBO, Belgium
Jens Sundbye, Treasurer, European Federation of Biotechnology, Denmark

13:00 - 14:20 **Lunch**

14:30 – 14:55

Presentation - Alternatives to the Tech Transfer Office: Where else to go for comprehensive support, connections and finance. Success & Failure: What are the current drivers & what defines a successful process?

Peter Ruile, Chief Operating Officer, Ascenion, Germany

15:00 - 15:30 **Coffee Break**

15:30 – 16:25

Presentation - Alternatives to the Tech Transfer Office: Where else to go for comprehensive support, connections and finance. Success & Failure: What are the current drivers & what defines a successful process?

Moderator: Martin Austin, Managing Director, TransformRx, Switzerland

Karl Keegan, Managing Director, Life Science Analyst, Canaccord Capital, UK

Jon Hepple, Investment Director, Bioscience Managers Limited, UK

Peter Ruile, Chief Operating Officer, Ascenion, Germany

Fred Reinhart, Associate Vice President, Research and Technology Commercialization Wayne State University and Vice President, Finance, AUTM, USA

16:30 – 17:25

Venture Capital perspectives on best practices for Technology Transfer

Moderator: Morris S Berrie, Managing Director, Tech Investor Ltd.

Alain Matoire, Managing Partner, Ventech, France

Jon Hepple, Investment Director, Bioscience Managers Limited, UK

Nick Rodgers, CEO, Ipso Ventures, UK

Dean Slagel, Managing Director, Esperante Ventures

Patrik Frei, CEO, Venture Valuations, Switzerland

17:30

Closure of the 2nd Annual Tech Transfer Summit

(*All entries may be subject to change)

